Extras

by

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INT. MEETING ROOM - DAY

A long table with chairs is in the middle of the room. On the furniture and close to a white board on the wall is a projector, projecting an image. A heavy metal band poses in the picture. A SINGER called MICHAEL (30) with long hair, also shown on the board, stands facing a middle-seated BUSINESSMAN (50) in a suit.

BUSINESSMAN

Hello, Michael. Please take a seat.

MICHEAL sits facing the BUSINESSMAN.

BUSINESSMAN

I understand you have a business idea for me?

MICHAEL

Yes. You know the prog band Tool?

BUSINESSMAN

Yes?

MICHAEL

They're latest album, it costs around £80 because it comes with all this stuff that you don't really need or want, and it sold well. SO, why not take things further and make a REAL killing?

The BUSINESSMAN puts his hand on his chin.

BUSINESSMAN

What are you saying?

MICHAEL

With MY new album, you have to buy a house and a car. How many fans do I have? Ten million? And almost all of them have left messages on my fan page saying how much they're looking forward to my new release. They're saying they'll do ANYTHING for it!

BUSINESSMAN

You're suggesting I build hundreds of thousands of new houses?

MICHAEL

Exactly! We find a medium sized island somewhere, make sure boats carrying supplies can reach it and let the sailors sort out the rest.

BUSINESSMAN

You sound like a cult leader...

MICHAEL

Not true at all. Look, I have something to show you...

MICHAEL removes a disk from his pocket and hands it to the BUSINESSMAN.

BUSINESSMAN

You want me to stick this in the projector?

MICHAEL

Please.

The BUSINESSMAN gets up, takes the first disk out and inserts the new one. Shown on the white board is an island town with its own airport.

BUSINESSMAN

Is this real?

MICHAEL

Of course. Play the next slide.

The BUSINESSMAN presses a button on the projector. Now showing on the board is a helicopter.

BUSINESSMAN

What's that?

MICHAEL

Say the jumbo jet gets shot down by a fan misusing one of the rocket launchers we sell them. We give everyone helicopters, you can stick them on top of the houses!

BUSINESSMAN

And the fans pay for that too?

MICHAEL

Yes!

BUSINESSMAN

I have to say I'm really surprised. It's not all about the music?

MICHAEL

Don't you see? The houses, airport, cars, rocket launchers and helicopters enhance the music!

BUSINESSMAN

How??

MICHAEL

It's a concept album about living on a strange island.

BUSINESSMAN

You're crazy.

MICHAEL

Play the next slide.

A picture is shown of MICHAEL holding a huge amount of money in his arms. A man next to him holds just as much cash but his head has been cut off and replaced with the BUSINESSMAN'S.

BUSINESSMAN

I don't remember being there...

MICHAEL

You were very drunk. You were celebrating.

BUSINESSMAN

I see. How much money are you expecting us to make?

MICHAEL

Five hundred billion pounds.

BUSINESSMAN

Wow. Can I hear some of your latest music?

MICHAEL

Sure. Press the button again.

Prog music plays.

PROG LYRICS

Live the dream. Buy the luxurious house. Live on the beautiful island. Fly helicopters. Don't shoot the plane down.

BUSINESSMAN

I like it, it's catchy.

MICHAEL

It's in 17/8.

The BUSINESSMAN looks thoughtful.

BUSINESSMAN

Nice, nice. Will you be building all the houses and such before the album gets released?

MICHAEL

Of course.

BUSINESSMAN

It just sounds like a bit of a gamble, that's all.

MICHAEL

I have to come clean.

BUSINESSMAN

Yes?

MICHAEL coughs.

MICHAEL

All that stuff's been built already. If no one buys it we're both in deep trouble.

BUSINESSMAN

I'm sorry?

MICHAEL

You know when you said I was like a cult leader? It has been said. And if no one buys the album with all its extras, we're still going to be called cult leaders, just very, very, very, very poor ones.

The BUSINESSMAN smiles.

BUSINESSMAN

Your music IS catchy though...

MICHAEL

Exactly my thinking.

BUSINESSMAN

Is it all in 17/8?

MICHAEL

Some of it's in 21/8.

BUSINESSMAN

Wowee. May I ask what the album is called?

MICHAEL

'... in Happy Land.'

BUSINESSMAN

And your band name is called 'Let's All Live...'

MICHAEL

Yes, put the two together and you get 'Let's All Live in Happy Land'. The people with OCD won't be able to stand not having the two parts of the sentence together. They'll have to buy the album and all it's extras!

BUSINESSMAN

Great! Let me just make a call to find out if the average man is willing to pay that much money for an album and for them to change their entire lifestyle...

The BUSINESSMAN retrieves his mobile from his pocket and makes a call.

BUSINESSMAN

Hello, I'm phoning about the latest Let's All Live album. Do you know what people are saying about it?... There have been multiple rumours about its price?... Do you know if people are willing to pay the rumoured price?... Oh hell no?...

The BUSINESSMAN hangs up and looks grave.

BUSINESSMAN

Oh no.